METD-127725873 SERFF Tracking Number: State: Arkansas Filing Company: New England Life Insurance Company State Tracking Number: 50073

Company Tracking Number: NFND-4-12 NEF

TOI: L06I Individual Life - Variable Sub-TOI: L06I.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

## Filing at a Glance

Company: New England Life Insurance Company

Product Name: 2012 VL supplement filing SERFF Tr Num: METD-127725873 State: Arkansas

(NEF)

TOI: L06I Individual Life - Variable SERFF Status: Closed-Approved- State Tr Num: 50073

Closed

Sub-TOI: L06I.002 Single Life - Flexible Co Tr Num: NFND-4-12 NEF State Status: Approved-Closed

Premium

Filing Type: Form Reviewer(s): Linda Bird

> Authors: Karen Poor, Diane Disposition Date: 10/27/2011

Palermo, Dale Bihlmeyer

Date Submitted: 10/20/2011 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

#### General Information

Project Name: 2012 VL supplement filing (NEF)

Project Number: NFND-4-12

Requested Filing Mode: Review & Approval

Explanation for Combination/Other: Submission Type: New Submission

Overall Rate Impact:

Deemer Date:

Submitted By: Dale Bihlmeyer

Filing Description:

RE: New England Life Insurance Company NAIC # 241-91626 FEIN # 04-2708937 Individual Variable Life Application Filing Form: NFND-4-12 Variable Life Supplement

**New Submission** 

State of Domicile: Massachusetts

Status of Filing in Domicile: Pending

Date Approved in Domicile: **Domicile Status Comments:** Market Type: Individual Individual Market Type:

Filing Status Changed: 10/27/2011 State Status Changed: 10/27/2011

Created By: Dale Bihlmeyer

Corresponding Filing Tracking Number:

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

Dear Sir or Madam:

Enclosed is the above referenced form that is being filed on behalf of New England Life Insurance Company.

The above supplemental application form is enclosed for your review and approval. This is a new form that will not replace any existing form. This form will be implemented once the computer data collection system is available. This form is in final print and for actual field use, subject only to minor modifications in paper size, stock, ink, border, company logo and adaptation to computer printing.

Variable Life Supplement, form NFND-4-12 is a supplement that contains fund selections. This supplement will always be used in conjunction with an approved life application. We have bracketed the funds to provide flexibility in updating the list of funds without refiling. Since this form will be used with a security subject to federal jurisdiction, it is exempt from readability requirements.

We look forward to receiving your approval of this form. Thank you for your attention to this filing and if you have any questions or need further information, please contact me at the number or e-mail address below.

Sincerely,

Karen L. Poor

Enclosures: Compliance Certification; Statement of Variability

# **Company and Contact**

#### **Filing Contact Information**

Karen Poor, Senior Contract Consultant KPoor@metlife.com
501 Boylston Street 617-578-4730 [Phone]
Boston, MA 02116 617-578-5505 [FAX]

**Filing Company Information** 

New England Life Insurance Company CoCode: 91626 State of Domicile: Massachusetts

501 Boylston Street Group Code: 241 Company Type: Life Boston, MA 02116 Group Name: MetLife Group State ID Number:

(617) 578-2000 ext. [Phone] FEIN Number: 04-2708937

-----

SERFF Tracking Number: METD-127725873 State: Arkansas
Filing Company: New England Life Insurance Company State Tracking Number: 50073

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

## **Filing Fees**

Fee Required? Yes
Fee Amount: \$75.00
Retaliatory? Yes

Fee Explanation: Massachusetts requires a \$75.00 fee, therefore we are submitting \$75.00 since this is greater

than the Arkansas fee.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

New England Life Insurance Company \$75.00 10/20/2011 53028938

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

## **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Approved-	Linda Bird	10/27/2011	10/27/2011
Closed			

SERFF Tracking Number: METD-127725873 State: Arkansas
Filing Company: New England Life Insurance Company State Tracking Number: 50073

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

## **Disposition**

Disposition Date: 10/27/2011

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Flesch Certification	No
Supporting Document	Application	No
Supporting Document	Life & Annuity - Acturial Memo	No
Supporting Document Compliance Certification		Yes
Supporting Document	Statement of Variability	Yes
Form	VL Supplemental Application	Yes

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

### Form Schedule

**Lead Form Number: NFND-4-12** 

Schedule	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Item	Number			Data		
Status						
	NFND-4-12	2 Application/VL Supplemental	Initial		0.000	NFND-4-
		Enrollment Application				12.pdf
		Form				

M	et	Li	fe

OWNED.

Certificate of Deposit

☐ Bonds

years

years

Policy Number	

#### **Variable Life Supplement**

### **New England Life Insurance Company**

This supplement will be attached to and become part of the application with which it is used.

#### **SECTION I - Important Information for the Owner**

### **⚠** Please Read Carefully.

Variable Life Insurance is generally not appropriate for time horizons of less than 10 years. These products are long-term investments that may have significant short-term surrender charges. Variable Life Insurance is designed to provide death benefit protection while offering the potential for long-term cash accumulation and may not be appropriate in situations where significant liquidation of assets in the near future is expected.

The death benefit may be variable or fixed under specified conditions.

امريامانينام مراسم مالم

**PRIOR INVESTMENT EXPERIENCE:** (Choose **ALL** that apply and indicate your years of experience.)

years

years

☐ Stocks

☐ Other

**SECTION II - Owner's Information** 

Duamagad Inggrund

The cash value may increase or decrease, even to the extent of being reduced to zero, in accordance with separate account investment experience.

The cost of insurance rates for this policy may change. The rates currently being charged are not guaranteed, and the Company may charge the full maximum guaranteed rates.

Illustrations of benefits, including death benefits and cash values, are available upon request.

vears

First Name		Middle Name	Last Name
Primary Phone Number			
 Occupation			Name of Employer
Employer City	State	Zip	Position/Duties

If Other, specify:

years

•	Allocation Questionnaire?	Yes No If <b>YES</b> , please sub	omit with Application for Life Insurance.
Choose one Investment Obje			
	nce for that specific Investment ( ent Objective and your Risk Tole)		
	ent Objective and your hisk Toler	rance for this policy.	
<ul><li>a.  Capital Preservation Risk Tolerance:</li></ul>	: Seeks income and stability with  Conservative	h minimal risk.	
<b>b. Income:</b> Seeks current	income over time		
Risk Tolerance:	Conservative	Conservative to Moderate	Moderate
c. Growth & Income: Se	eeks capital appreciation over lo	ng term combined with current div	vidend income.
Risk Tolerance:	☐ Conservative to Moderate		
d. Growth: Seeks capital	appreciation over long term.		
Risk Tolerance:	☐ Moderate	☐ Moderate to Aggressive	☐ Aggressive
e. Aggressive Growth:	Seeks maximum capital apprecia	ation over time by investing in spe	culative and/or higher risk securities.
Risk Tolerance:	☐ Moderate to Aggressive	☐ Aggressive	
SECTION IV - Optional A	utomated Investment S	itrategies	
You may select <b>ONLY ONF</b> of t	he following if feature is availab	ole on product you are applying fo	or. If you are NOT electing any
		Section V - Investment Alloca	
■ Dollar Cost Averaging			
Automatically transfers a set an			
			for the Fixed Account to any number of onth 1-28 here:
available funding options on ea	ch monthly anniversary, unless y	ou request a specific day of the m	
available funding options on ea		ou request a specific day of the m	
Please choose <b>ONE</b> of the follow	ch monthly anniversary, unless y  d" from which the transfers are t  wing transfer options. Include the	ou request a specific day of the mo	the dollar amounts, minimum of \$100,
Please indicate the "source fund Please choose <b>ONE</b> of the follow to be transferred to each in the	ch monthly anniversary, unless y  d" from which the transfers are t  wing transfer options. Include the	ou request a specific day of the motor be made:  e destination funding options and Section V - Investment Allocation	the dollar amounts, minimum of \$100,
available funding options on ea  Please indicate the "source fund  Please choose <b>ONE</b> of the follow to be transferred to each in the  Transfer \$	ch monthly anniversary, unless y d" from which the transfers are t wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source	ou request a specific day of the motor be made:  e destination funding options and Section V - Investment Allocation	the dollar amounts, minimum of \$100,
available funding options on ea  Please indicate the "source fund  Please choose <b>ONE</b> of the follow to be transferred to each in the  Transfer \$  Transfer \$	ch monthly anniversary, unless y d" from which the transfers are t wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source	ou request a specific day of the more be made:  e destination funding options and Section V - Investment Allocation fund has sufficient cash value.  s as long as the source fund has s	the dollar amounts, minimum of \$100,
available funding options on ea  Please indicate the "source fund  Please choose <b>ONE</b> of the follow to be transferred to each in the  Transfer \$  Transfer \$  If the "source fund" is insufficient  Dollar cost averaging does not a	ch monthly anniversary, unless yet from which the transfers are to wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source per month for month ent, the Dollar Cost Averaging featssure a profit or protect against	ou request a specific day of the motor be made:  e destination funding options and a Section V - Investment Allocation fund has sufficient cash value.  s as long as the source fund has sufficient will be terminated.  a loss in declining markets. It invo	the dollar amounts, minimum of \$100,
available funding options on ea  Please indicate the "source fund  Please choose <b>ONE</b> of the follow to be transferred to each in the  Transfer \$  Transfer \$  If the "source fund" is insufficient to be averaging does not a regardless of fluctuations in price	ch monthly anniversary, unless yet from which the transfers are to wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source per month for month ent, the Dollar Cost Averaging featssure a profit or protect against	ou request a specific day of the motor be made:  e destination funding options and a Section V - Investment Allocation fund has sufficient cash value.  s as long as the source fund has sufficient will be terminated.  a loss in declining markets. It invo	the dollar amounts, minimum of \$100, a.  ufficient cash value.
available funding options on ear Please indicate the "source fund Please choose ONE of the follow to be transferred to each in the Transfer \$	wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source per month for month ent, the Dollar Cost Averaging feassure a profit or protect against the levels. An investor should const	ou request a specific day of the more be made:  e destination funding options and a Section V - Investment Allocation fund has sufficient cash value.  Is as long as the source fund has sufficient will be terminated.  a loss in declining markets. It investider his/her ability to continue pure anding options periodically to return	the dollar amounts, minimum of \$100, a.  ufficient cash value.
available funding options on ear Please indicate the "source fund Please choose ONE of the follow to be transferred to each in the Transfer \$	wing transfer options. Include the Dollar Cost Averaging column in per month as long as the source per month for month ent, the Dollar Cost Averaging feassure a profit or protect against the levels. An investor should constant whole percentages and total 100 whole percentages and total 100 minus from the selected fur whole percentages and total 100 minus fro	e destination funding options and Section V - Investment Allocation fund has sufficient cash value. It is as long as the source fund has sature will be terminated.  a loss in declining markets. It investider his/her ability to continue punding options periodically to return.	the dollar amounts, minimum of \$100, n.  ufficient cash value.  olves continuous investment in securities rchases in periods of low price levels.

### **SECTION V - Investment Allocation**

Please select funding options that are appropriate for the RISK TOLERANCE and INVESTMENT OBJECTIVE indicated in Section III - Investment Objective and Risk Tolerance. Some funding options may be appropriate for more than one investment objective. For more complete information about a specific funding option, including charges and expenses, please read the prospectus carefully.

Indicate Initial Allocation in whole percentages; must equal 100%.		Use this column only if you have chosen an option on previous page.	Funding Options	Initial Premium Allocation %	Dollar Cost Averaging Asset Rebalancing %
	Initial	Dollar Cost Averaging	Zenith Equity Portfolio		-
Funding Options   F	Premium		Artio International Stock Portfolio		
	Allocation %	Asset Rebalancing %	Harris Oakmark International Portfolio		
Fixed Account		Reparationing 76	MFS® Research International Portfolio		
BlackRock Money Market Portfolio			Morgan Stanley EAFE® Index Portfolio		
American Funds Bond Fund			Oppenheimer Global Equity Portfolio		
Barclays Capital Aggregate Bond Index			BlackRock Aggressive Growth Portfolio		
Portfolio			Lazard Mid Cap Portfolio		
BlackRock Bond Income Portfolio			Met/Artisan Mid Cap Value Portfolio		
PIMCO Inflation Protected Bond Portfolio			MetLife Mid Cap Stock Index Portfolio		
PIMCO Total Return Portfolio			Morgan Stanley Mid Cap Growth Portfolio		
Western Asset Management U.S. Government Portfolio			Neuberger Berman Mid Cap Value		
Western Asset Management Strategic			Portfolio		
Bond Opportunities Portfolio			T. Rowe Price Mid Cap Growth Portfolio		
Lord Abbett Bond Debenture Portfolio  American Funds Growth Fund			American Funds Global Small Capitalization Fund		
American Funds Growth-Income Fund			Invesco Small Cap Growth Portfolio		
BlackRock Diversified Portfolio			·		
BlackRock Large Cap Core Portfolio			Loomis Sayles Small Cap Core Portfolio		
BlackRock Large Cap Value Portfolio			Loomis Sayles Small Cap Growth Portfolio		
BlackRock Legacy Large Cap Growth			Neuberger Berman Genesis Portfolio		
Portfolio			Russell 2000® Index Portfolio		
Davis Venture Value Portfolio			T. Rowe Price Small Cap Growth Portfolio		
FI Value Leaders Portfolio Fidelity VIP Equity-Income Portfolio			Clarion Global Real Estate Portfolio		
Janus Forty Portfolio			RCM Technology Portfolio		
Jennison Growth Portfolio			SSgA Growth and Income ETF Portfolio		
Legg Mason ClearBridge Aggressive			SSgA Growth ETF Portfolio		
Growth Portfolio			MetLife Conservative Allocation Portfolio		
MetLife Stock Index Portfolio			MetLife Conservative to Moderate		
MFS® Total Return Portfolio			Allocation Portfolio		
MFS® Value Portfolio			MetLife Moderate Allocation Portfolio		
Oppenheimer Capital Appreciation Portfolio			MetLife Moderate to Aggressive Allocation Portfolio		
T. Rowe Price Large Cap Growth Portfolio			MetLife Aggressive Strategy Portfolio		

**Other -** Write in any available funds not listed above.

**Funding Options** 

Initial Premium Allocation %

Dollar Cost Averaging / Asset Rebalancing %



## **SECTION VI - Other Important Owner Questions**

1. I elect to have the monthly de	eduction from the cash values	s taken as follows:	
Proportionately from t	he funding options based on	the cash value in each at the time of the deduction	
From one specific fund	ling option (if available).	Specify:	
		note that if that funding option has insufficient cas ly from each funding option based on the cash val	
2. Have you received a prospect	us for the policy applied for?		Yes No
If <b>YES</b> , please indicate:	Date of Prospectus	Date(s) of any Prospectus Supplement(s)	
3. Did your Producer review you completing this application?	ır financial situation, risk tole	rance, and investment objectives prior to	☐ Yes ☐ No
If <b>NO</b> , please indicate on who	at basis was this product reco	ommended.	
	of the death benefit may incre to any guarantees provided l	ease or decrease depending on the policy's by the policy?	☐ Yes ☐ No
B. There is no guaranteed mi on the policy's investment		sh value may increase or decrease depending	☐ Yes ☐ No
5. Do you believe that this polic and financial objectives?	y and the funding options you	u have selected will meet your insurance needs	☐ Yes ☐ No
<b>6.</b> If funding options selected do Risk Tolerance, please explain		e in Section III - Investment Objective and	

SERFF Tracking Number: METD-127725873 State: Arkansas
Filing Company: New England Life Insurance Company State Tracking Number: 50073

Company Tracking Number: NFND-4-12 NEF

TOI: L061 Individual Life - Variable Sub-TOI: L061.002 Single Life - Flexible Premium

Product Name: 2012 VL supplement filing (NEF)

Project Name/Number: 2012 VL supplement filing (NEF)/NFND-4-12

## **Supporting Document Schedules**

Item Status: Status

Date:

Bypassed - Item: Flesch Certification

Bypass Reason: N/A - does not apply to this filing

Comments:

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: N/A - does not apply to this filing

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Life & Annuity - Acturial Memo
Bypass Reason: N/A - does not apply to this filing

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Compliance Certification

**Comments:** 

Attached is the Compliance Certification

Attachment: Certification.pdf

Item Status: Status

Date:

Satisfied - Item: Statement of Variability

Comments:

Attachment:

Statement of Variability \_NFND-4-12\_.pdf

## State of Arkansas

### Certification

We certify compliance with Rule and Reg. 19 s 10 and all other applicable requirements of the Arkansas Insurance Department.

Karen A. Johnson, Vice President

10/19/2011

Date

## STATEMENT OF VARIABILITY

Variable Life Supplement - NFND-4-12 10/4/11

Variable material is denoted by brackets in the form.			
Section IV - Optional Automated Investment	The information given in the Automated Investment		
Strategies	Strategies have been bracketed for the ease of eliminating a		
	type of strategy in the future. Any additions to this Section		
	will be followed by an informational filing.		
Section V - Investment Allocation	The information given in the Funding Options, except for the		
	Fixed Account, have been bracketed for the ease of revising		
	in the future.		